

**Job Creators Network
JCN Nationwide Small Business Survey 14Q
BCOV801**

Total Records: 11,566

	Total	1/17/2018	1/18/2018	1/19/2018
Total Contacts	1,785	366	763	656
Completes	506	104	177	225
Initial Refusals	1,279	262	586	431
NIS/Bad Numbers	358	106	121	131
<i>Disconnects</i>	74	36	28	10
<i>Wrong Number</i>	284	70	93	121
Unreachable	37	10	9	18
Contact Penetration	15.43%	3.16%	6.60%	5.67%
Percent of Bad Numbers	3.10%	.92%	1.05%	1.13%
List Penetration	18.85%	4.17%	7.72%	6.96%

Survey Responses	Total	1/17/2018	1/18/2018	1/19/2018	Total Pct	
Q1. How do you view the recently passed tax cut legislation that provides a new 20 percent tax deduction to small businesses?	1. Very favorably (Go to Q2)	267	54	102	111	52.77%
	2. Somewhat favorably (Go to Q2)	79	9	30	40	15.61%
	3. Neutral (Go to Q2)	58	16	17	25	11.46%
	4. Somewhat unfavorably (Go to Q2)	9	4	1	4	1.78%
	5. Very unfavorably (Go to Q2)	23	11	4	8	4.55%
	6. Unsure/Don't Know (Do Not Read) (Go To Q2)	70	10	23	37	13.83%
	TOTAL	506	104	177	225	100.00%
Q4. Do you agree or disagree with this statement: The Trump Administration's policy changes	1. Strongly agree (Go to Q5)	215	42	84	89	42.49%
	2. Somewhat agree (Go to Q5)	108	16	34	58	21.34%
	3. Neither agree nor disagree (Go to Q5)	54	10	17	27	10.67%
	4. Somewhat disagree (Go to Q5)	22	8	8	6	4.35%

Administration's policy changes have helped my business.	5. Strongly disagree (Go to Q5)	53	18	12	23	10.47%
	6. Unsure/Don't Know (Do Not Read) (Go To Q5)	54	10	22	22	10.67%
	TOTAL	506	104	177	225	100.00%
Q6. How would you characterize the media reporting on the recently passed tax bill?	1. Fair (Go to Q7)	93	23	29	41	18.38%
	2. Biased (Go to Q7)	290	57	102	131	57.31%
	3. Unsure/Don't Know (Do Not Read) (Go To Q7)	123	24	46	53	24.31%
	TOTAL	506	104	177	225	100.00%
Q8. Do you think Republicans or Democrats are better at managing the economy?	1. Republicans (Go to Q9)	291	48	106	137	57.51%
	2. Democrats (Go to Q9)	71	21	20	30	14.03%
	3. Unsure/Don't Know (Do Not Read) (Go To Q9)	144	35	51	58	28.46%
	TOTAL	506	104	177	225	100.00%